

SOCAN

IMPORTANT INFORMATION!!!!

SOCAN tariffs are required for all competitions, carnivals, and ice shows or any event that your club may be hosting that includes music.

ICE SHOWS & CARNIVALS: If an admittance fee is charged the tariff is 1.6% of the gross receipts to a minimum of \$61.85 per event. (See Tariff Application 11.A attached)

COMPETITIONS: The fee payable for an event to which admission is free is \$5 for each day of the event. (eg: a 3 day competition with no entry fee, the tariff payable to SOCAN is \$15). If an admittance fee is charged, the tariff is .0005% of the gross receipts to a minimum of \$38.00. (See Tariff Application 9 attached)

COMPLIMENTARY TICKETS: For the purpose of reporting, a complimentary ticket is valued at half of the lowest price paid for a sold ticket from the same ticket category in the same event.

The SOCAN fee for regular club sessions is included in your Skate Canada club registration fees. You do not have to submit additional fees for regular scheduled club times.

If you have any questions, or if any problems arise, please contact me and I will endeavor to get the correct answers for you.

I have attached an information sheet for your information.

**Gail Weber, Membership Chair
BC/YT Section, Skate Canada
gmweber@shaw.ca**

Dear Skate Canada clubs and skating schools,

Skate Canada is very pleased to announce that we have entered into an agreement with SOCAN to cover all club and skating school program lessons effective immediately. As you may recall from previous communications Skate Canada had been negotiating with SOCAN to develop an agreement that would be in the best interest of our clubs and skating schools and we feel this agreement will allow our clubs and skating schools to continue to offer the best skating programs without additional administration.

The current minimum SOCAN fee a club or skating school would incur for their program lessons is \$64.00 annually. Skate Canada was able to negotiate a fee of \$64.00 for all Skate Canada clubs and skating schools no matter the number of skaters participating in the program lessons. The agreement includes all Skate Canada clubs and skating schools program lessons under tariff 19. All clubs and skating schools, no matter their size, will be required to pay the currently approved fee of \$64.00 annually which will allow clubs and skating schools to play music during their program lessons and meet the SOCAN required fees which are approved by the Copyright Board of Canada.

Skate Canada will facilitate this by collecting the \$64.00 fee from clubs and skating schools at the beginning of each season. This amount will be included in the club's or skating school's first registration of the season and it will appear as a separate line item on their first invoice of the season. **This will commence in the 2010/2011 season and applicable taxes will be included.**

This agreement includes the current skating season (2009/2010) and the Skate Canada Board of Directors has agreed to remit the full SOCAN fees on behalf of all of the clubs and skating schools for the 2009/2010 season.

Clubs and skating schools that host competitions or ice shows will still be required to complete the necessary tariff (9 or 11) and pay the required fees as competitions and ice shows are not part of the negotiated agreement. It is important for clubs and skating schools to understand that these fees are mandated by law and are not optional. This is SOCAN's entity and laws over which Skate Canada has no control.

We encourage you to become familiar with SOCAN and the various tariffs that may impact your club or skating school activities. Skate Canada has posted tariff 9 & 11 on Members Only along with other SOCAN information which will help should your club be hosting a competition or planning an ice show.

Inquires regarding the tariffs should be directed to SOCAN at 1.866.944.6210 or by e-mail at customers@socan.ca.

The Member Services Department is also available to answer any questions you may have regarding this agreement and how it affects your club or skating school. You can reach the Member Services Department at 1.888.747.2372 ext 2519 or via e-mail at memberservices@skatecanada.ca.

MUSIC

Contact Information: <ul style="list-style-type: none">▪ SOCAN (Music Licensing) 1.866.944.6223 or 1.800.557.6226 http://www.socan.ca	Due Date: Fee must be paid by 30 days after the event!	Cost:
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OVERVIEW:

- A SOCAN (Society of Composers, Authors and Music Publishers of Canada) performing right license grants the right to perform in public, any of the musical works in SOCAN's repertoire. Without it, you would have to get permission from every songwriter, composer, lyricist and music publisher for every piece of music you perform. A SOCAN license is the simplest way to allow you access to virtually the world's entire repertoire of copyright protected music.
- Any music that is played at an event must be licensed by SOCAN (for example: background music, casual music, bands that play their own music, musical performances, etc)

YOUR RESPONSIBILITY:

- Follow the proper steps to obtaining a SOCAN performing right license
- Cover the costs of a SOCAN performing right license

STEPS TO OBTAINING A SOCAN PERFORMING RIGHT LICENSE:

1. One month before your event, contact SOCAN to determine which Application for License you need. SOCAN will send you the appropriate form.
2. Complete and return the Licensing Application Form to SOCAN.
3. Pay the necessary fees to SOCAN. Fee must be paid by 30 days after the event.

EXTRA INFORMATION:

Where Does the Money Go?

SOCAN collects license fees and, after its operating costs are deducted, distributes the revenue as royalties to its members (songwriters, composers, lyricists and publishers) as well as to affiliated international societies for their members. More than 80% of the monies received from fees are distributed to the music creators and publishers entitled to it.



SOCAN

Society of Composers, Authors and Music Publishers of Canada

Société canadienne des auteurs, compositeurs et éditeurs de musique

TARIFF 9
Application for licence / Annual report for the year 2009

Your account number

BD

Sports Events

In this form, you, your and licensee means the person or company applying for this licence or filing an annual report. We, our, us and SOCAN means the Society of Composers, Authors and Music Publishers of Canada. Works means any or all of the musical works in SOCAN's repertoire.

If you are applying for a licence, SOCAN will process your application within 30 days of receipt and contact you in the event that your application is not approved.

A Tariff 9 licence gives you the right to publicly perform live and recorded Works at your sporting event. Please contact us if you have other music uses. You may need to be licensed under other tariffs. However, if you have a licence under Tariff 21, you may not need to apply for a licence under Tariff 9.

Tell us about your establishment

Form with fields: Name of your establishment, Name of sporting event where music is played, Your establishment's street address, City, Province, Postal code, Phone, Fax, Email address, Website, Company's legal name or name of owner, If this is a company, what is the name of the president/authorized signing officer?

How to calculate your licence fee

To calculate your license fee, complete 2 separate calculations and pay the lesser of the two.

Calculation 1: Multiply gross receipts from ticket sales (excluding sales taxes and amusement taxes) by .0005.

Calculation 2: Refer to table at bottom of page two. Average ticket price determines the tariff rate to be used. Multiply the number of tickets sold by the appropriate tariff rate and then multiply by 2. Average ticket price is the average of all tickets sold for the event, including season tickets, net of all applicable taxes and applicable local capital reserves. Since the tariff rate for this calculation depends on whether the sporting event is major league, professional (other than major league), or amateur, use the table at the bottom of page 2 to determine the tariff rate per ticket for Calculation 2. If an event is free, the licence fee is \$5.

For the purposes of reporting under Tariff 9 a complimentary ticket is valued at half the lowest price paid for a sold ticket from the same ticket category in the same event.

Once you've completed the calculation for each event, choose the lesser of the totals, and then add up all events for the total payable. Use extra forms to list more events.

Terms of this licence

The legal terms that govern your licence include those set out herein as well as the terms found in the approved tariff including the General Provisions, as approved by the Copyright Board for each year (collectively, the *tariff*). If you have any questions regarding the terms, please contact us at the address and numbers shown at the bottom of this page.

1. If the tariff for a year has not been approved by January 1st of that year, the last approved tariff will govern until the new version is approved, at which time the licence fees will be adjusted to reflect the approved version for the year.
2. A copy of any tariff may be obtained from SOCAN by calling 1.866.944.6210.
3. The licence fee, plus applicable taxes, will be calculated in accordance with the terms of the tariff based on the information set out in the most recently filed report form or audit form, subject to adjustment to reflect any updated reports or audits pursuant to the tariff.
4. We have the right to audit your books and records, on reasonable notice and during normal business hours, to verify your statements and licence fee.
5. You will keep records of all information required to calculate the licence fees.
6. You will submit to SOCAN a licence application prior to the event, and will submit licence fees and report forms within 30 days of the event.

Your signature

By signing below, you agree that:

- you have read, understood, and accept the terms of this licence
- all information you have provided is correct and complete
- you have authority to bind the licensee.

Your name (please print)	Your title (please print)
Today's date (please print in full)	Your signature

We are committed to handling your personal information responsibly. For more information about SOCAN's Privacy Policy, please visit www.socan.ca.

After you have read, completed, and signed this form, please send it with your cheque to:

SOCAN
41 Valleybrook Drive
Toronto, ON M3B 2S6
www.socan.ca

Toll-free 1.866.944.6210
Fax 416.442.3829
customers@socan.ca

Music means business

GST/HST #R101077931
QST #1010390466



SOCAN

Society of Composers, Authors and Music Publishers of Canada

Société canadienne des auteurs, compositeurs et éditeurs de musique

TARIFF 11.A
Application for licence / Report for the year 2010

Your account number

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Circuses, Ice Shows, Fireworks Displays, Sound and Light Shows and Similar Events

In this form, you, your and licensee means the person or company applying for this licence or filing a report. We, our, us and SOCAN means the Society of Composers, Authors and Music Publishers of Canada. Works means any or all of the musical works in SOCAN's repertoire.

If you are applying for a licence, SOCAN will process your application within 30 days of receipt and contact you in the event that your application is not approved.

A Tariff 11.A licence gives you the right to publicly perform Works by performers in person or by recorded music at circuses, ice shows, fireworks displays, sound and light shows and similar events.

Please contact us if you have other music uses. You may need to be licensed under other tariffs. However, if you have a licence under Tariff 21, you may not need to apply for this licence.

Tell us about yourself

Form with fields: Name of your company or organization, Your company's or organization address, City, Province, Postal code, Phone, Fax, Email address, Website, President/authorized signing officer of company or organization

How to calculate your licence fee per event

The licence fee is 1.6% of the gross receipts from ticket sales (exclusive of sales and amusement taxes). The minimum licence fee is \$61.85 per event. In the table below, complete one row for each event.

Table with 5 columns: Name of event and venue, Name and address of promoter, Date of event, A Gross receipts from ticket sales, Multiply A x 1.6% for licence fee (minimum \$61.85 per event). Includes subtotal and tax rows.

Terms of this licence

The legal terms that govern your licence include those set out herein as well as the terms found in the approved tariff including the General Provisions, as approved by the Copyright Board for each year (collectively, the *tariff*). If you have any questions regarding the terms, please contact us at the address and numbers shown at the bottom of this page.

1. If the tariff for a year has not been approved by January 1st of that year, the last approved tariff will govern until the new version is approved, at which time the annual licence fees will be adjusted to reflect the approved version for the year.
2. A copy of any tariff may be obtained from SOCAN by calling your regional office or 1.866.944.6223.
3. The licence fee, plus applicable taxes, will be calculated in accordance with the terms of the tariff based on the information set out in the most recently filed report form or audit form, subject to adjustment to reflect any updated reports or audits pursuant to the tariff.
4. We have the right to audit your books and records, on reasonable notice and during normal business hours, to verify your statements and licence fee.
5. You will keep records of all information required to calculate the licence fees.
6. You will submit to SOCAN a licence application prior to the event, and will submit licence fees and report forms within seven days of the event.

Your signature

By signing below, you agree that:

- you have read, understood, and accept the terms of this licence
- all information you have provided is correct and complete
- you have authority to bind the licensee.

Your name (please print)	Your title (please print)
Today's date (please print in full)	Your signature

We are committed to handling your personal information responsibly. For more information about SOCAN's Privacy Policy, please visit www.socan.ca.

After you have read, completed, and signed this form, please send it with your cheque to:

SOCAN
 41 Valleybrook Drive
 Toronto, ON M3B 2S6
www.socan.ca

Toll-free 1.866.944.6223
Fax 416.442.3829
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